

MANAGED PRINT SERVICES



PRODUCTION PRINT MACHINES



MULTI FUNCTION PRINTERS



Juma Al Majid Est.
Office Equipment Division



STORAGE SOLUTIONS



RACKING SOLUTIONS



SECURITY SAFES

YOUR COMPLETE OFFICE AND MATERIAL HANDLING SOLUTION PROVIDER

LEVERAGE YOUR BUSINESS PRODUCTIVITY



Our Legacy...The beginnings

Born of one man's vision, enterprise and drive, the Juma Al Majid group of companies had a modest start in the year 1950. After the passage of half a century, Mr. Juma Al Majid, founder and chairman, still remains the guiding light and inspirational force behind the organization's phenomenal success.

His simple but highly effective philosophy of satisfying customers, small or big, through a mix of honesty, integrity and social awareness has become ingrained in all aspects of the business and is truly responsible for the group's unrivaled success.

Juma Al Majid partnership ventures' operate in the fields of shipping, construction, food-Imports, general trading, travel and other industries. The group is also active in financial investments and portfolio management across the region and globally.

With the growth of Dubai as the commercial hub of the region, the group has emerged a strong leader in all fields of its endeavor and is poised for even greater challenges and achievements that await it in the future.

H.E. Mr. JUMA AL MAJID

Chairman - Juma Al Majid Group

&

H.E. Mr. KHALID AL MAJID

Vice Chairman - Juma Al Majid Group

BUSINESS UNITS

TRADING

Home Appliances, Office equipment & Material Handling, Tyres, Watches

GENAVCO

Construction Equipment, Marine Engines, Commercial Vehicles

HYUNDAI & KIA

Exclusive Distributors For Hyundai & Kia Along With Spare Parts & Services

FMCG

Awafi, Gulfco

INVESTMENT

Al Majid Investments

PROPERTY

Al Majid Properties, Al Maarifa, Jood Palace Hotel

TRAVEL

Al Majid Travel & Tourism, Skyline Travel & Tours

CONTRACTING & SERVICES

Electromechanical Works, Safety & Security, Al Arabia Elevators, Leaders Furniture, Leader Metal, Al Arabia Technical Supplies,

PROJECT DEVELOPMENT AND MANAGEMENT

OFFICE EQUIPMENT & MATERIAL HANDLING BUSINESS UNIT

The Office Equipment & Material Handling Business Unit of Juma Al Majid Est. takes pride in supplying and servicing the technologically advanced products with success and efficiency. Business productivity depends on fast and efficient processes and equipment that meet our customer documentation, communication and information retrieval requirements, simply and effectively. With this in mind, OFFICE EQUIPMENT & MATERIAL HANDLING BUSINESS UNIT has been constantly updating its product lines and delivery systems to keep abreast with new technology, thus ensuring complete customer satisfaction.

The division's infrastructure includes sales-teams and outlets to reach the furthest of our customers, warehouses with adequate inventories and service centers within easy reach of our customers to meet all their after-sales needs.

OFFICE EQUIPMENT & MATERIAL HANDLING BUSINESS UNIT has six branches namely Dubai, Sharjah, Abu Dhabi, Al Ain, Ras-Al-Khaimah and Fujairah, which are fully equipped with Sales and Service teams. The Business Unit has showrooms at all these places.

OUR PARTNERS





KONICA MINOLTA
Giving Shape to Ideas

Print & Document Management Solutions

Juma Al Majid Est. is the exclusive distributor for Konica Minolta products in the UAE since 1974. As a leading global service provider in the field of document processes as well as digital production printing solutions, the company excels in service-led business consulting, implementation and management, while providing an extensive range of world-leading printing systems and solutions. In today's world, the values all around us are becoming increasingly diverse and changing rapidly. In such a business climate, Konica Minolta, along with us Juma Al Majid Est., strives to solve the problems of the companies we serve to match different working styles, and to offer solutions that fulfil the needs of different industries.

OFFICE PRINT SOLUTIONS

We believe in being a Business Partner and not just a supplier. Partnering to enhance business processes that not just enhances productivity but takes you a step closer towards your goal. Starting from simple printing needs to managing an optimized fleet that provides visibility while reducing your carbon footprint. Streamline your workflows to automate and improve your routine tasks. With our wide range of offering, we have a solution for each need.



PRODUCTION PRINT MACHINES

Are you ready for more business? As the demand for high volume digital colour printing increases along with the ability to handle diverse applications; business owner requires a robust, reliable and high quality print solution. You will need automated workflow from prepress to production to deliver unsurpassed quality and productivity so that your business can generate more revenue than before. Konica Minolta is seeing the transition process in most print companies who are installing digital print machines to complement its offset capability in order to meet the growing demand for competitively priced short run jobs with reduced lead times.



PERFECT FIT LABEL PRINTER

Meeting wide range of diversifying needs. "bizhub PRESS C71cf" has been created to take center stage on the globally expanding digital market. The demand for digital label printers is increasing year by year, giving rise to a trend of growing demand for small - lot printing. High quality image precision, high printing speed, outstanding operability, high media compatibility makes it as a unique and ideal product for label printers.



OPTIMIZED PRINT SERVICES

In the digital age, we have seen global communications undergo unprecedented growth – and the potential for damaging security breaches has soared in parallel. In any business environment, the daily activities of printing, copying, scanning, e-mailing and faxing as the elementary communication applications in work processes and workflows make multifunctional peripherals (MFPs) indispensable at many levels. As a consequence, it is paramount that these devices are given the protection needed to withstand on-going threats to security. With our Optimized Print Services, your company can experience network security, data security and document security.



ENTERPRISE CONTENT MANAGEMENT, BUSINESS INTELLIGENCE & WORKFLOW SOLUTIONS:

Konica Minolta's Enterprise Content Management (ECM) services and document management solutions allow for better capture, retrieval and retention of your data, and then houses it all in one central, online repository either on your premises or offsite – or both. Now, with your digital content all in one place, you'll benefit from a tailored solution that integrates seamlessly with your existing systems. You'll experience accelerated information flow, increased staff productivity and reduced costs from your processes that you'll be significantly more productive.



Synonym for High Quality Security Safes & Locks

Wertheim is an European leader in the manufacturing of security safes and bank security products since 1852. They demonstrate their resistance against attacks executed using the most sophisticated burglary tools. All Wertheim products are ISO 9001:2008 certified. Juma Al Majid is the exclusive distributor of Wertheim Products in UAE showcasing a diverse range of safes, vault doors and safe security boxes.

SAFES

A certified safe protects your valuables and important documents in the worst case scenario. The extensive product range includes safes for special application areas. The Safes are produced with EN1143- 1 Burglary Protection and few of them hold Certified Fire protection as well. Wertheim Safes are subjected to strenuous safety testing by VdS, a leading independent German test institute.



VAULT DOOR AND VAULT ROOM

Wertheim value-protection rooms are manufactured in self-supporting construction. The floor, wall and ceiling elements are pre-installed and installed on site. The armored door is offset in a combination with the elements. The assembly takes place in "dry construction" and therefore allows extremely short assembly times (approx. 1 to 2 weeks). It is carried out either in conjunction with a building structure or as a space in a room system. On request, visible interior and exterior surfaces are clad with gypsum board panels as well as arrangements for electrical and alarm system installations. Wertheim value-protection rooms are manufactured in self-supporting construction. The floor, wall and ceiling elements are fixed and installed on site.



PREFABRICATED VAULTS

Wertheim prefabricated vaults are produced in several security levels. The certificates, referring to countries, are acknowledged by insurance companies. The prefabricated vault can be built as an independent room or in connection with an existing wall. Upon request, the inner and outer side of the vault can be covered by plaster walls. Electrical and alarm systems can also be attached as per the request of the customer.

SAFE DEPOSIT BOXES

Safe deposit boxes are fabricated and installed in blocks. The blocks can be placed along walls or in independent groups. The installation can be adapted to the customer requests, by selecting various box heights and widths. The complete installation looks like one unit.



kardexremstar

Material Handling Solutions

Automatic Storage And Retrieval Systems

Increase your business productivity, optimize your storage space and improve your working practices with Kardex Remstar. Kardex Remstar products, stand out due to its high performance and safety, enhanced ergonomic design and efficiency. We, Juma Al Majid Est. along with Kardex Remstar introduce you to our range of "Intelligent Storage Solutions" by which your company could save up to 70% in floor space and increase your staff productivity by 150%.

Shuttle XP: Vertical Lift Systems

High volume storage capacity in a compact footprint. The sky is the limit with the Kardex Remstar Shuttle XP, where modular design and intelligent storage principle meet together to provide unrivalled storage capacity and flexibility. Compared with conventional methods, the system requires a footprint that is up to 80 percent smaller. The Shuttle can easily be clad in a weather- proof material and becomes an integral part of the building.



Megamat RS: Automated Vertical Carousels

Maximum load capacity within minimum footprint. The Kardex Remstar Megamat RS has been specifically designed for applications where the load is heavy and the floor space tight. It is specially used where loads can reach above 150kgs per carriers or in areas with above average ceiling heights.



Lektriever 120: Automated Vertical Filing Systems

Space-saving, secure, controlled access to conventional media. Whatever your industry, wherever your installation, however complex the challenge, we can tailor a solution specifically for you. With infinite applications, it's the storage solution that works. Kardex Remstar intelligent storage solutions can optimize your office accommodation, minimizing wasted space up to 70% and maximizing employee productivity. The entire machine can be handled by integrated computer systems making it more simple and efficient.



Mobile Shelving: Movable Archiving and Retrieval Unit

Mobile Shelving is an ideal solution where space efficiency is of prime importance. Conventional static storage equipment waste a lot of space as separated aisles are required to gain access to all the shelves. Kardex Remstar Mobile Shelving dispenses with the need for numerous access aisles as the shelving units are kept tightly together on rails. When a document is needed, the relevant unit is identified and an aisle is opened by moving the units apart smoothly and efficiently without special efforts.



Times Two: Rotary Storage Unit

The Kardex Remstar Times Two is a double sided rotating document filing system which can save substantially on floor space. The inner cube revolves within an outer shell enabling users to access both the front and back of the unit whilst only having the one fixed access area. Typically the Times Two will save you 50% plus on floor space when compared to conventional manual filing products.



First Class in Data Protection, Safety and Quality

EBA quality is world-famous. Here, premium shredders are manufactured with an exceptionally high in-house production depth -renowned for their durability, operational safety and sophisticated functionality. One of the most appealing features of EBA quality is its distinctive design. Also, Safety Protection System SPS, a comprehensive safety package ensures the optimum safety of all EBA shredders. The Security levels appropriate ranges from P-1 to P-7 depending on the data carriers. With EBA, you will find the right security level in accordance with DIN 66399 to suit the level of confidentiality of the information that needs to be destroyed.

OFFICE SHREDDERS

Solid steel cutting shafts, easy switch, patented safety lap, convenient shred bin, automatic functions, first class components with high quality ensured makes it as the best solution for all your office shredding.



DESKSIDE SHREDDERS

Two separate feed openings with separate shredding heads for paper and for CDs/D-VDs. Two integrated shred containers for easy waste separation. Photo cell controlled automatic start and stop. Multifunction switch for stand-by / stop (off) / reverse. Transparent safety flap in the feed opening for paper as additional safety element. High-quality, paper clip proof cutting shafts from special hardened steel with lifetime guarantee. Quiet, powerful and highly secured shredding solution.



SPECIALITY SOLUTIONS

THE IDEAL SOLUTION FOR MAKING DISCARDED HARD DRIVES FROM PERSONAL COMPUTERS, NOTEBOOKS, PRINTERS AND COPIERS UNUSABLE.

At the touch of a button, the EBA 0101 HDP punches a hole completely through the hard drive, rendering the stored data un accessible. The mechanical components, the PC board as well as the hard disc are damaged, which corresponds to security level H-3 of the DIN 66399 standard. Suitable for 3.5" or 2.5" hard drives (single feeding). Transparent safety flap on the feed chute made of unbreakable plastic. Punching die made from hardened, nickel plated steel. Jam protection for punching die with automatic reverse; automatic stop after the punching process; weight sensor for automatic shut-off when the collection bin is full; electronic door protection via a magnetic proximity switch; double motor protection.



Destroy and Disintegrate

Data Protection becomes more and more important and so does document logistics and destruction. The proper disposal of printed information is an increasingly sensitive topic that requires reasonable precautions and care. Akten Ex has an absolutely unique and dominant position in the market place. Disintegrate your files with the highest security level you can get P-7 acc. DIN 66399. Testified by TUV, certified by BSI. Juma Al Majid Est. along with Akten Ex fulfills this security level with all offered systems and guarantees the safest disintegration of confidential documents.

Akten - EX MOD. IV

145* clients all around the world have already followed this maxim and have complete confidence in the highest security level P- 7 and the steadiness of the fully automatic paper disintegration of Mod. IV- the one with the best figures.

Hourly Throughput- 180 -160 kg/h

Akten - Ex Mod. IV - AZ

Forget about downtimes! Once installed, this machine works- if needed- 24hours, 7 days a week. Nearly maintenance free. A pre- disintegrator with 2 rotating knife shafts guarantees the shredding of complete files incl. the ring mechanics. Hourly Throughput- 160- 180 kg/h

Akten - Ex Mod. VA 600

These machines come up with a big appetite for useless paper. Feeding of the machines can happen up to 750 kg/h all around the clock. A safety giant in the house- that is the solution! Forget about the misguided investments for lush outsourced services. Hourly throughput- 550- 750kg/h

Akten - Ex Mod. VA 600 - AZ

VA 600- AZ processes everything to smithereens. It can be folders, box files or others, VA 600- AZ is equipped with two rotating cutters made of high- alloy steel, helps to even crush whole ring binding mechanisms. Those metal parts helps to even crush whole ring binding mechanisms. Those metal parts might finally be isolated from the paper granulate via magnetic separate motors.

Hourly throughput- 550- 750kg/h

Akten - Ex Mod. IV- AZ - HD

This is multi purpose- all rolled into one machine that handles both paper and hard discs. P- 7 System / TUV+ BSI Certified (Hourly throughput ~180kg/h)

- Highest security level for paper P- 7 according DIN 66399
- Processes complete files to recyclable paper granulate
- Dust- free without additional vacuuming system
- Low noise level
- Nearly maintenance free due to a surpassingly and robust design

H- 5 System | BSI certified (Hourly throughput ~ 20pcs/h)

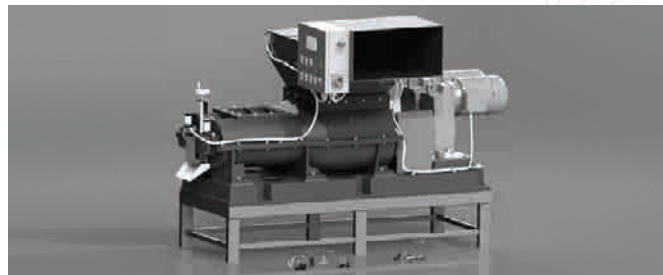
- Designed for shredding hard discs, CDs, DVDs, Video cassettes etc.
- No flying spark due to slow speed (11rpm)
- Automatic reverse operation in case of overload

www.akten-ex.com

JBF Disintegrator

The JBF is suitable for disintegration of various media as paper, video cassettes and other magnet tapes, carbon tapes, electronic circuit boards and other plastic materials. JBF is prepared to test further materials for consolidated findings on the processability and evaluate the matching execution of the machine for the respective application. An exchangeable screen defines the final granule size and allows to adapt the security level easily within 2 minutes time according to respective requirements. Depending on the chosen screen, the JBF can be used for destruction of confidential, secret and top secret materials and will even exceed the highest standards existing up-to-date.

Following are the JBF models: DIS 23/15, DIS 41/20, DIS 41/26, DIS 45/30, DIS 60/30, DIS 100/60.





Made to Last, Made in Italy

Storage Shelves Serving your needs

ROSSS was founded in 1981 and it builds metal shelving for office, storage, warehouse, shops and supermarkets, transforming in its only plant in Scarperia about 1,000 tons of steel per month and exporting about 60% of this volume in about 50 countries in the World. ROSSS along with Juma Al Majid Est. has a wide range of metal shelving options which can be utilized for your office environments or for your industrial applications. The range of Products include Unizinc easy, Unimondial, Sequoia Cantilever System, Heavy mobile bases, Drive In, Mecano, Dublez shelving, Mammuth Super Pallet Rack, etc. Few of the industrial applications are listed below.

IRON FIST PALLET RACK

DIFFERENT NEEDS, ONE SOLUTION:

Different needs, one solution. Iron Fist represents the next generation of pallet holders. Iron Fist currents are produced with the latest technologies; The uprights are designed for all possible loads of pallets and also to withstand the anti-seismic stresses. Currents and uprights guarantee a perfect combination of stability and safety. The IRON FIST type pallet rack is obtained by assembling two only basic elements, shoulders and currents, by simply engaging and without using bolts, joints or other components.



IRON FIST DRIVE IN

GREATER CAPACITY AND SAFETY

IRON FIST IN DRIVE has a particular inclined configuration of the rails therefore there is more space in the corridors where goods are handled easier, as well as performing a self-centering function of the pallets in the process of loading them. The rails are made with high thickness and double folds, increasing the capacity and safety of IRON FIST DRIVE IN, as well as allowing a greater spacing of the hardware, with significant economic benefits. An automatic evolution of the Drive-in is represented by the use of satellites, devices that allow the automation of all the drive-in systems in the warehouse and to maximize the exploitation of the storage volume, thereby increasing the flexibility of the warehouse and simplifying the movement of goods.



Light Weight Storage Shelves

UNIMONDIAL HOOK SHELVING:

VERSATILE, EVEN FOR MULTI LEVEL SYSTEMS

For light stock or stores, it can also be mounted on TRAIN bases without the need for bolting. It also allows the creation of multi-level structures due to the possibility of fitting walkways. UNIMONDIAL is an innovation by ROSSS that has created an entire, new market category: that of a light hook shelves. The easy expandability of Unimondial is guaranteed by its basic structure, painted and which can be completed with a full range of accessories, for rapid growth of storage space and a large differentiation of use. Unimondial may also hold reliable mezzanines.





ON-SITE INSTALLATION AND START-UP

- The installation of hardware at the customer's premises is part of the standard service.
- Ambient conditions at the installation site must suit the product specifications.
- The technical team may perform an initial site audit to verify the availability of all necessary conditions before the actual installation begins.
- The pre-requisite site conditions may be shared to the customer in advance so as to make the site ready, in case of any major deployment.
- Depending upon the product being installed, the condition of the fully earthed power supply, floor levelling, network port, ventilation and cooling and storage facilities may be inspected.

BASIC SERVICE

- The basic service is covered during warranty & subsequently by the maintenance contract.

CALL CENTRE AVAILABILITY

- Main services provided by the local call centres are consumable orderings, service and support requests.
- The call center will log the call and assign a job ticket for each customer incident.
- All future SLA management will be based on such job tickets.
- It is possible to organize the availability of the customer call centre on a 24/7 basis (24 hours, 7 days a week) with the condition of certain business Size.
- The customer can submit failure notices by-
- Phone – **800 566 422**
- Email – service.oe@al-majid.com

RESPONSE TIME: 2 TO 4 HOURS

- The time between submission of the failure notice and the start of the corrective action at the customer is called response time. It is based on standard office hours.
- For the calculation of the response time only "real" service calls are used; maintenance visits are not included. In 90% of all calls, response time will be below 8 hours.

CALL CENTRE FUNCTIONS

- First level support handles the initial call and the failure notice.
- The Helpdesk staff will organize and prioritize the calls, and do the necessary allotments
- The field visits are assigned to the available and appropriate staff for the earliest visit.
- Customer support to solve technical problems is available by phone during regular office hours, i.e. Saturday to Thursday between 8:00 am and 5:00 pm.
- This level will also forward the fault report to the field service and to the second level helpdesk.
- The technical supervisor will filter such calls that can be resolved over the telephone

ON-SITE SERVICE

- On-site service covers activities like installation, maintenance and service/repair of products during regular office hours (as above). The cost for travel and working time, parts and toner as well as imaging units is included in the maintenance contract.


REMOTE SERVICES

Service Desk provides remote services like configuration, firmware update and trouble shooting of MFPs. JAME Fleet Monitoring Tool is available to proactively serve the customers by alerting through email to customer and service desk for any kind of malfunction with the MFP. For Full Service Contract customers, Fleet Monitoring Tool provides proactive support by automatic toner replenishment, getting the automatic Page Count Report, etc.

RESOLUTION TIME: MAX. 24 HOURS

Resolution time is defined as the time during which the standard output functionality is not available on the system.

TOLL FREE: 800-566-422



YOUR COMPLETE OFFICE & MATERIAL HANDLING SOLUTION PROVIDER



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